## TGS NOPEC Geophysical Company ASA

#### INFORMATION TO THE OSLO STOCK EXCHANGE

### 3<sup>rd</sup> Quarter 1998 Results

#### 3<sup>rd</sup> Ouarter 1998

TGS NOPEC is pleased to to be able to report increased profit margins for the three months ended September 30<sup>th</sup>, 1998. Despite lower Operating Revenues for the third quarter 1998 compared to the same period in 1997, the Pre-tax profit for the quarter increased by 5% from NOK 67,1million in 1997 to NOK 70,7 million for the three months ended September 30<sup>th</sup>, 1998.

Net Operating revenues were 22% lower than during the same period last year; NOK 124,6 million compared to NOK 159,5 million in 1997. A major reason for the higher revenues in the third quarter of 1997 was the partial deployment of the vessels on proprietary contract seismic for clients, while the vessels during the third quarter of 1998 were utilized solely for multi-client projects.

The Company increased its cash holdings during the  $3^{rd}$  quarter to NOK 213,7 million from NOK 146,1 million per June  $30^{th}$ , 1998.

#### 9 months 1998

For the nine months ended September  $30^{th}$ , Net Operating Revenues were NOK 378,7 million, 8% down from NOK 413,8 million last year.

Operating Profit was 50% of Net Operating Revenues; NOK 189,2 million, compared to NOK 186,4 million for the same period last year.

Pre-tax profit for the nine months ended September 1998 was NOK 192,9 million compared to NOK 187,5 million for the same period of 1997.

#### Earnings Per Share (EPS)

The Net Income of NOK 127,8 million correspond to an EPS of NOK 5,37 after tax for the first 9 months of 1998.

### Operations.

During the 3<sup>rd</sup> quarter of 1998, TGS NOPEC added to the multi-client seismic library a total of 39,800 km of 2D, out of which approximately 8,200 kms were acquired by the Odin Explorer in the Far East, approximately 7,700 in the North Sea by Zephyr-1 and approximately 23,900 Kms in North America by chartered 2D vessels.

Leaving the yard late in September, the Company's new seismic vessel, the NORTHERN ACCESS started acquisition of 2D data in the North Sea early in October. The vessel steamed over to the Gulf of Mexico early in November.

On October 27<sup>th</sup>, BIPS (Bedford Interactive Processing Services) in the UK was purchased by TGS NOPEC with effect as per January 1<sup>st</sup>, 1998. The financial result for the year will be included in the 4<sup>th</sup> Quarter 1998 Report.

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Nærsnes, November 17th, 1998

The Board of Directors of TGS NOPEC Geophysical Company ASA

# TGS NOPEC Geophysical Company ASA

## **Consolidated Profit & Loss Accounts**

Profit and loss account

| (All amounts in NOK 000')     | 3.Q 1998 | 3.Q 1997 | 01.01.98 30.09.98. | 01.01.97 30.09.97. |
|-------------------------------|----------|----------|--------------------|--------------------|
| Operating Revenues            |          |          |                    |                    |
| Sales                         | 126 086  | 176 774  | 406 103            | 508 798            |
| Income sharing & Royalties    | -1 505   | -17 307  | -27 361            | -95 030            |
| Net Operating Revenues        | 124 581  | 159 467  | 378 741            | 413 768            |
| Operating expenses            |          |          |                    |                    |
| Materials                     | 16 601   | 40 011   | 61 354             | 115 828            |
| Personnel costs               | 25 477   | 23 293   | 71 133             | 57 991             |
| Other operating expenses      | 9 705    | 18 665   | 44 454             | 44 680             |
| Depreciation                  | 4 884    | 3 024    | 12 571             | 8 881              |
| Total operating expenses      | 56 668   | 84 993   | 189 511            | 227 379            |
| Operating profit              | 67 914   | 74 473   | 189 230            | 186 390            |
| Financial income and expenses | S        |          |                    |                    |
| Financial income              | 5 349    | 4 615    | 11 437             | 20 370             |
| Financial expenses            | -2 531   | -11 975  | -7 737             | -19 309            |
| Net financial items           | 2 818    | -7 360   | 3 700              | 1 061              |
| Profit before taxes           | 70 732   | 67 113   | 192 930            | 187 450            |
| Estimated Taxes               | 23 553   | 17 426   | 65 106             | 55 525             |
| Net Income                    | 47 179   | 49 687   | 127 824            | 131 926            |

# **TGS NOPEC Geophysical Company ASA**

# **Consolidated Balance Sheet**

|  | 30.09.98 | 31.12.97 |
|--|----------|----------|
| Balance sheet as at September 30th, 1998                 |          |          |
| (All amounts in NOK 000's unless noted otherwise)        |          |          |
| ASSETS   |          |          |
| Current assets   |          |          |
| Cash and cash equivalents (including money market funds) | 213 741  | 246 562  |
| Accounts receivables                                     | 72 180   | 194 038  |
| Other short term receivables                             | 37 466   | 21 380   |
| Multiclient seismic, net                                 | 217 647  | 165 588  |
| Total current assets                                     | 541 033  | 627 568  |
| Fixed assets   |          |          |
| Investments in subsidiaries                              |          |          |
| Other long term receivables, included pre-payment        | 8 591    | 808      |
| Goodwill   | 27 422   | 17 000   |
| Vessels  | 128 088  | 38 400   |
| Machinery and equipment                                  | 21 113   | 10 882   |
| Buildings  | 33 602   | 28 658   |
| Total fixed assets                                       | 218 817  | 95 748   |
| TOTAL ASSETS   | 759 850  | 723 316  |
| LIABILITIES AND EQUITY                                   |          |          |
| Current liabilities                                      |          |          |
| Withheld payroll tax, social security etc.               | 23 286   | 4 941    |
| Taxes payable  | 38 575   | 13 212   |
| Accounts payable   | 96 231   | 80 589   |
| Other current liabilities                                | 91 569   | 140 352  |
| Total current liabilities                                | 249 661  | 239 094  |
| Long term liabilities                                    |          |          |
| Deferred tax liability                                   | 23 841   | 23 643   |
| Mortgage loans/secured loans                             | 100 949  | 109 632  |
| Other long term liabilities                              | 18 517   | 58 778   |
| Total long term liabilities                              | 143 307  | 192 053  |
| Equity   |          |          |
| Share capital  | 23 788   | 23 497   |
| Other equity   | 343 093  | 268 672  |
| Total equity   | 366 881  | 292 169  |
| TOTAL LIABILITIES AND EQUITY                             | 759 850  | 723 316  |