

Investor Presentation

EAGE investor meetings

Vienna, Austria 30 May – 1 June, 2016





Forward-Looking Statements

All statements in this presentation other than statements of historical fact, are forward-looking statements, which are subject to a number of risks, uncertainties, and assumptions that are difficult to predict and are based upon assumptions as to future events that may not prove accurate. These factors include TGS' reliance on a cyclical industry and principal customers, TGS' ability to continue to expand markets for licensing of data, and TGS' ability to acquire and process data products at costs commensurate with profitability. Actual results may differ materially from those expected or projected in the forward-looking statements. TGS undertakes no responsibility or obligation to update or alter forwardlooking statements for any reason.



This is TGS

Main offices: Oslo and Houston

Regional offices: London, Perth, Calgary, Singapore, Mexico and Rio

Fundamental values: Unmatched Quality and Service, Growth for Stakeholders

Approximately 670 employees

Traded on Oslo Stock Exchange, part of OBX Index (25 most liquid shares at the OSE)

Market Cap: ~\$1.5 billion

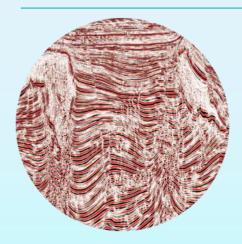


Leading global provider of multi-client seismic and geoscience data



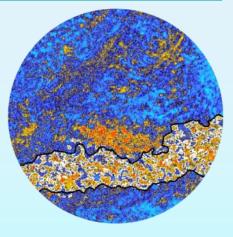
Well positioned in the seismic value chain

MULTI-CLIENT



Geophysical Data

- 2D Seismic
- 3D Seismic
- Wide Azimuth (WAZ) Seismic
- M-WAZ Seismic
- Full Azimuth Nodal Seismic
- Electromagnetics (CSEM)
- Aeromagnetics
- Gravity
- Multi-beam



Geological Data

- Digital well data
- Directional Surveys
- Production data
- Seabed / Seep studies
- Regional geologic interpretation
- Facies Map Browser
- Interpretive services

SERVICES



Imaging Services

- Seismic processing
- Complex depth imaging
- Proprietary technology
- Ongoing R&D investment
- Contract business model

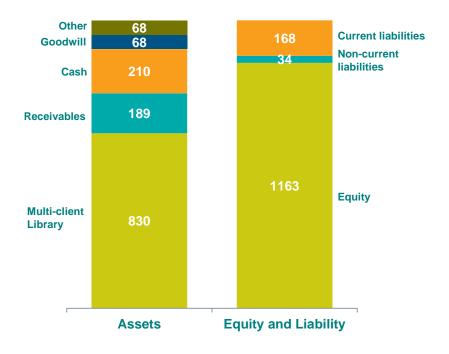


Q1 2016 Highlights

- Q1 net revenues of 64 MUSD compared to 172 MUSD in Q1 2015
 - Net late sales of 38 MUSD, down 47% from 72 MUSD in Q1 2015
 - Net pre-funding revenues of 23 MUSD were down 76% from Q1 2015, funding 43% of TGS' operational multi-client investments for the quarter (53 MUSD)
- Operating profit for the quarter was -21 MUSD compared to 37 MUSD in Q1 2015
 - Reflects the new amortization policy for seismic surveys effective from 1 January 2016
 - Personnel and other operating costs reduced by 28% from Q1 2015 (adjusted for 2.1 MUSD non-recurring severance costs)
- Cash flow from operations was 145 MUSD compared to 260 MUSD in Q1 2015
 - Free cash flow (after operational investments) of 63 MUSD
 - Cash balance of 210 MUSD at 31 March 2016 in addition to undrawn 75 MUSD Revolving Credit Facility
- Quarterly dividend maintained at USD 0.15 per share (subject to renewal of the Board authorization at AGM on 10 May 2016)

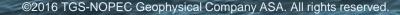


Solid balance sheet backing TGS strategy



- Cash balance per Q1 2016 represents 210 MUSD
- Undrawn Revolving Credit Facility of 75 MUSD
- Strong balance sheet provides excellent opportunities for future growth
 - M&A
 - Strong credit quality attracts prefunding
 - Flexibility

No interest bearing debt and strong cash balance

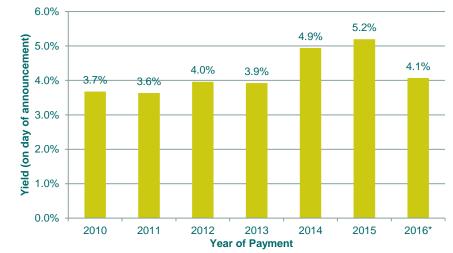


Strong Cash Generation Delivers Shareholder Value

Dividend Paid* (2010 - 2016)



Historical NOK dividends converted to USD using FX rate on ex-dividend date



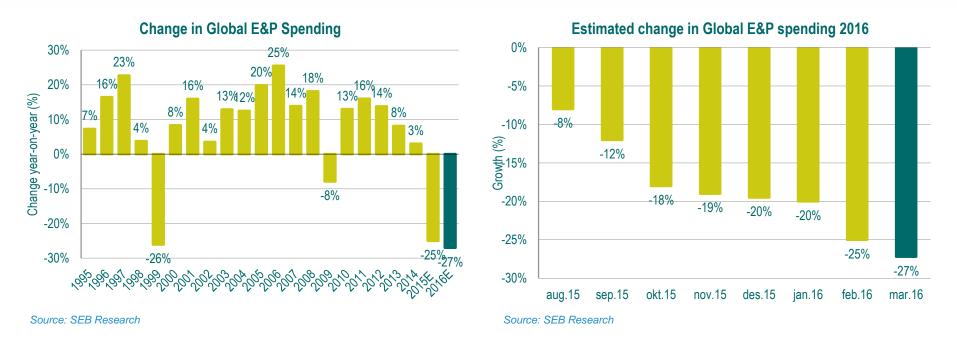
Dividend Yield (2010 – 2016)

*2016 Dividend Yield annualized based on the weighted yield at the time of announcement of quarterly dividends

- Shareholder authorization to distribute guarterly dividend payments from Q1 2016
 - Aim to keep a stable quarterly dividend through the year
 - Actual quarterly dividend level paid will be subject to continuous evaluation of market outlook, cash flow expectations and balance sheet development
- Q1 2016: USD 0.15 per share dividend paid on 23 February 2016
- Q2 2016: USD 0.15 per share dividend subject to a renewal of the Board's authorization to distribute quarterly dividends at the AGM on 10 May 2016. The share is expected to trade ex-dividend on 18 May 2016 with payments due on 1 June 2016

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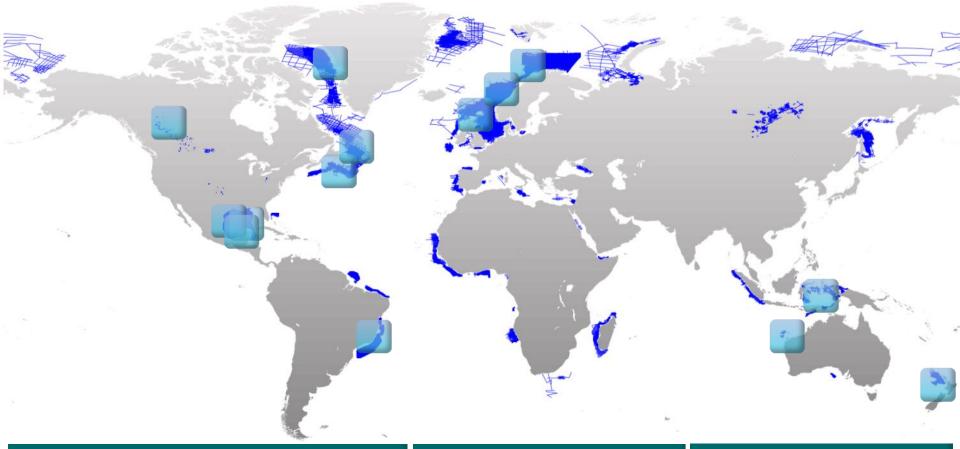
Challenging Market for Exploration



- E&P spending likely to decline 20-30% this year
- There are currently few tangible signs that a recovery is imminent and the market for seismic data is likely to remain weak in 2016
- Oil companies are likely to prioritize their seismic spend in areas with more favorable economics and payback times as well as areas where they have current work programs and license obligations
- This could result in greater variability of seismic spend between quarters and across regions in the near term



License Round Activity and TGS Positioning



North & South America

- Central GOM Mar 2016 (5-Year Plan)
- Western GOM Aug 2016 (5-Year Plan)
- Newfoundland & Labrador Nov 2016 (Scheduled Land Tenure)
- Nova Scotia Q4 2016 (3-Year Rolling Plan)
- Canada Onshore at least monthly
- Brazil next round expected 2016/17
- Mexico Round 1(L04) in Dec 2016, 3 more rounds proposed by 2019

Africa, Middle East, Asia Pacific

- Ongoing uncertainty on timing of African licensing rounds
- Australia Jun 2016 (2016 round launch)
- New Zealand Sep 2016 (bids due)
- Indonesia 2016 (bids due)

Europe / Russia

- Norway APA Sep 2016 (bids due)
- Norway 23rd Round Mid 2016 (awards due)
- UK 29th Round Q4 2016 (expected)
- Greenland Dec 2016, 2017, 2018 (bids due)

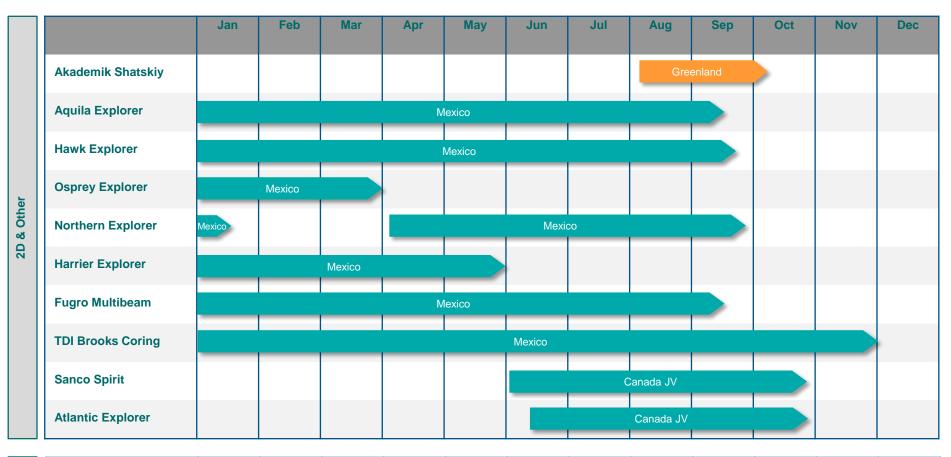
TGS



2016 Projects Schedule



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Canada Crew		Chickadee]
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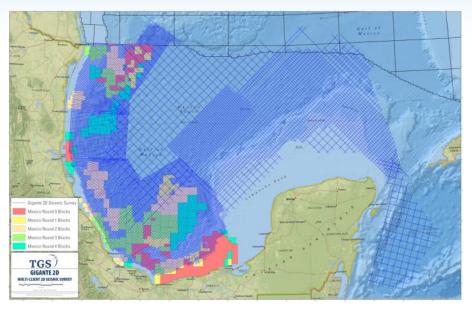
Q2 Activity – Mexico

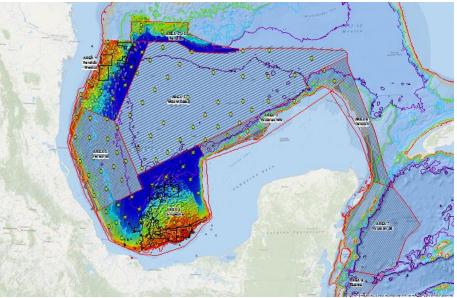
Gigante 2D – 186,000 km multi-client 2D survey

- Regional 2D survey commenced in Q2 2015 and expected to complete in late Q3 2016
- Survey covers the proposed license rounds in the Perdido, Campeche and Mexican Ridges regions
- Line ties will be made to the US Gulf of Mexico regional grids previously acquired by TGS
- More than 120,000 km of 2D data acquired at end Q1 2016 with a significant amount of fast-track data already delivered to clients

Gigante Multibeam, Coring, and Geochemical Surveys

- 600,000 km² survey commenced in 2015 and expected to complete in Q4 2016
- Interpretation of data will integrate with the 2D seismic survey and enhance the value proposition to clients







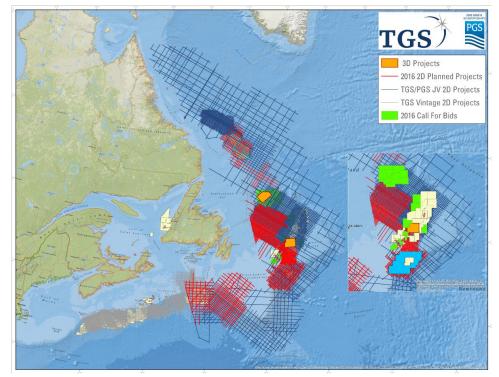
Q2 Activity – East Canada

Newfoundland Labrador 2016 Season

- 36,000 km multi-client 2D survey in partnership with PGS
- 2,000 km² multi-client 3D survey in partnership with PGS
- TGS-PGS JV library in this region already exceeds 112,000 km of 2D data and 9,172 km² of 3D data in addition to 83,700 km of TGS vintage data, an expansive well log library and advanced multi-client interpretation products

A bright spot in an otherwise challenging exploration market

- Recent exploration success
- Highly successful 2015 license round (nine companies participated with CAD 1.2 billion successful commitments)
- Two 2016 Calls for Bids issued over approximately 3.3 million hectares in Jeanne d'Arc and Eastern Newfoundland regions (bids due 9 November 2016)





Flexible business model with counter-cyclical qualities

Oil price • Down ~60% since summer of 2014
 Oil company returns⁽¹⁾ Only ~1% in 2015 Down ~16%-points since peak in 2011
E&P spending

Cash inflow

- Down 20-30% in 2015
- Expected down another 20-30% in 2016

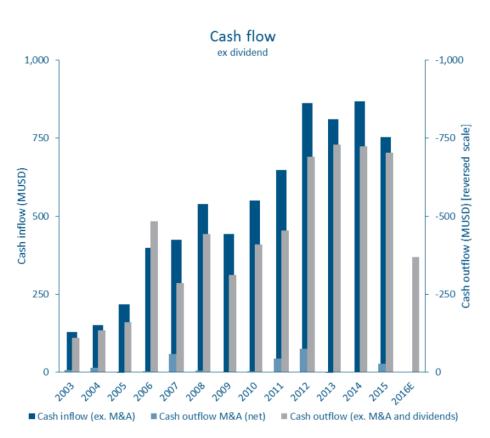


TGS late sales

- 47% down in 2015
- 47% down y/y in Q1 16

TGS prefunding revenue⁽²⁾

Expected down ~60% in 2016



Cash outflow

Vessel day rates

• Down 50% last three years

Risk mitigation

- Vessel owners accepting turnkey contracts
- Risk sharing with vessel
 owners



TGS cash opex

 Run-rate down ~25% y/y as a result of cost cuts

TGS investments⁽²⁾

 Expected down almost 60% in 2016

TGS cash tax

 Significantly reduced as a result of weak P&L results

Resilient cash flow profile in weak markets

- 1. Source: Nordea. Average of 10 large integrated oil companies
- 2. Based on TGS guidance: 2016 MC investments of approximately MUSD 220, prefunding of 45-50%



TGS Strategy: Cost efficient, focused and quickly reacting!

- Investment focus in areas of low break even oil price, fast payback and client activity
 - Payback time combined with break-even oil price highlights regions that E&P companies will likely prioritize when oil price starts to materially recover
 - TGS will maintain a clear portfolio strategy with strict minimum targets for prefunding and expected returns
- Fast and flexible track record, reacting quickly to seize advantage
 - Maintain focus on core business
 - React quickly to size the company to the level of business activity
 - Ongoing initiative to further reduce number of management layers
 - Reward structure drives strong alignment between company and employees

Energy Starts with Us!

TGS will be THE leading energy information company with the BEST people, quality and service!



Summary

- Challenging Q1 2016
 - Net revenues of 64 MUSD
 - Q1 operating loss of 21 MUSD
- Strong cash flow driving increase in cash balance to 210 MUSD
- Quarterly dividend maintained at USD 0.15 per share (subject to renewal of the Board authorization at AGM on 10 May 2016)
- Challenging seismic market continues with further reductions in oil company spending
 - Oil companies are likely to prioritize their seismic spend in areas with more favorable economics and payback times as well as areas where they have current work programs and license obligations
 - This could result in greater variability of seismic spend between quarters and across regions in the near term
- However, long-term future of asset-light, focused multi-client business remains strong
 - Cost control, disciplined counter-cyclical investment and balance sheet strength positions TGS to enhance its leading position
- Guidance for 2016 remains unchanged:
 - TGS expects multi-client investments of approximately 220 MUSD
 - Multi-client investments are expected to be prefunded 45% to 50%





Thank you

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